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MARTININSTANT INSURANCE GROUP

IN THE NEWS THIS WEEK

Week of June 10th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Horizon BCBS: Grandmothering Extended into 2020 for Pre-ACA Plans!

Horizon Blue Cross Blue Shield of New Jersey is pleased to advise that groups with health plans that preceded the Affordable Care Act (pre-ACA plans) and that renew between October 1 and December 31, 2019, will be permitted to renew within those pre-ACA plans. With the fourth guarter representing their highest volume of renewing membership, their decision to grandmother pre-ACA plans will facilitate a smooth renewal process.

If a group leaves its pre-ACA plan, it must move to an ACA-compliant policy with stand alone pediatric dental (SAPD) coverage. Popular ACA-compliant options include their OMNIA Health Plans.

Horizon will communicate to you and your impacted groups the important details and dates regarding the renewal process.

UPCOMING EVENTS

CJAHU | June **Chapter Meeting- The** Two New HRAs

June 13, 2019

8:30 AM to 11:30 AM

Register Here

CMS | Agent and **Broker Summit**

July 1, 2019

8:30 AM to 4 PM

Register Here

For more information, contact brokersupport@martinins.com

CARRIER UPDATES

AmeriHealth New Jersey: Broker Alert June Market Edge!

AmeriHealth is excited to announce that they are partnering with Benecon to roll out a new alternative level-funded option. They will also continue their Small Group Broker Bonus program throughout the third quarter.

Read More

Oscar NJ: Broker Bonus Program Extended to Q-3!

Based on the great response to their <u>2019 New Jersey</u> <u>Broker Bonus Program</u>, Oscar will be extending the program through Q3 for new groups enrolled in their New Jersey service area with 7/1 - 9/15 effective dates.

Read More

Cigna Important Update: New Policy Quoting Changes!

Beginning July 1, 2019 Cigna will be implementing a policy change on how business is quoted. They currently allow policy quoting 180-days prior to the effective date. The new change will now limit quoting to 90-days between the signature date of the application to the effective date.

Read More

Aetna Senior Products: June Bonus Programs!

Submit qualifying applications of Medicare Supplement and Ancillary products between June 1 - 30, 2019 to earn a bonus. Receive **\$100 bonus** per underwritten application and **\$25 bonus** per open enrollment application.

Read More

Delta Dental Webinar: Winning with the Largest Network!

Join Delta Dental on June 20th to learn why partnering with them matters to your practice, both in winning clients and retaining them. To register <u>click here.</u>

Read More

HealthCare.gov: Your Marketplace Weekly Recap June 3-7!

Registration to virtually attend the 2019 CMS Marketplace Agent and Broker Summit ends soon. To participate, please visit <u>www.REGTAP.info</u> to log in and register under "Trainer Events". <u>Complete plan year</u> <u>2019 Marketplace registration and training</u>today to receive credit for the consumers you help!

Read More

OCA: PCORI FEE Reports!

OCA wants to inform you that they will be issuing the PCORI fee report to <u>applicable</u> employers beginning today, Monday June 10th through Thursday, June 13th. OCA's PCORI report will be <u>mailed via USPS to the</u> <u>employer address listed on file.</u>Employers will also <u>receive an email notification that the PCORI</u> <u>report is now available to view on the</u> <u>myRSC</u>employer portal.

Read More

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

Horizon BCBS 2019 Small Group Submission Dates

Qualcare 2nd Quarter 2019 Renewals Posted to your Dashboard

NJAHU: Update on Stop Loss Bill

APEHP: An Exciting Change is Coming to Your Health Plan

UTM Oscar NJ Broker Bonus Program Extended

UTM NJAHU: Governor Murphy Announces New Jersey to Transition to State-Based Exchange

Horizon BCBS Health Plus Plan Rate Decrease Effective 7/1/19

UTM Horizon Broker Education Series: Horizon BCBS Individual Marker Review of the Broker Portal

UTM Horizon BCBS Small Group Voluntary Dental Now Available

Horizon BCBS August 2019 Renewals Posted to your Dashboard

AmeriHealth NJ August 2019 Renewals Posted to your Dashboard

Oxford August 2019 Renewals Posted to your Dashboard

UTM Horizon BCBS Grandmothering Extended into 2020 for Pre-ACA Plans!

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

<u>Click here</u> for 2019 Horizon BCBSNJ deadlines

Please visit our <u>Events</u> page for a complete list of all new and retention business deadlines.

INDIVIDUAL REGISTRATION LINKS

2019 Gorman Sentinel Elite Horizon

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback? Please contact Jessica Martin at jessmartin@martinins.com



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